

FACT SHEET 4: WHAT'S SEXUALLY "NORMAL"?

**Sexual experience, symptoms and reporting are
shaped by pharmaceutical marketing**

ISSUE #1: EXPERTS CANNOT DEFINE "NORMAL" FEMALE SEXUALITY; CONSEQUENTLY, "ABNORMAL" LABELS RELY ON SOCIAL NORMS RATHER THAN MEDICAL OR SCIENTIFIC STANDARDS.

- No scientific evidence identifies "normal" levels of sexual desire, arousal or orgasm. The claim of "normal" is rhetorical, not scientific. The DSM has repeatedly changed the language for women's sexual problems, reflecting this confusion.ⁱ The search for a universal sexual response is fruitless.
- "Normal" standards are strongly influenced by consumer culture. The young, erotically displayed female body is used widely in all forms of popular culture from music videos to milk advertisements.ⁱⁱ Many women assume that if they are not keenly interested in sex, easily aroused, quick to lubricate, and readily orgasmic that something is wrong with them.ⁱⁱⁱ
- Diagnoses and labels of what is sexually "normal" are dynamic and changing. Oral-genital sex, masturbation, homosexuality and premarital sex were all once considered medical disorders requiring treatment.^{iv} Years ago, women were diagnosed if they wanted sex "too much"; now they're told to seek treatment if they don't want sex "enough." Couples will inevitably have discrepancies regarding sexual frequency or script - that doesn't make one a nymphomaniac and the other one "suffering" from low sexual desire. Some experts recommend that low desire disorder be reconceptualized as a "difference in desire" within a couple.^v
- Sexual distress can be part of a couple's or individual's response to a complex and contradictory social or interpersonal environment, and is an "adaptive response" not a sign of pathology.^{vi}

ISSUE #2: FSD SYMPTOM EXPERIENCE AND PREVALENCE ARE INFLUENCED BY MEDIA, INCLUDING PHARMACEUTICAL INDUSTRY CHECKLISTS, QUESTIONNAIRES, AND ADVERTISEMENTS

- The oft-quoted statistic that "43% of women have a sexual dysfunction" is a false takeaway from a 1994 sociology study that asked women a set of yes/no questions about sexual issues but did not inquire about distress.^{vii} The author now describes the widespread use of this statistic to indicate "sexual dysfunction" as a "misrepresentation."^{viii} Yet *eventhescore.org* and other 2014 sources continue to cite this statistic without correction.

- The pharmaceutical industry misrepresents low sexual drive as disease.^{ix} It uses sophisticated marketing tools, including symptom check lists and self-diagnosis tools to shape women's symptom language and to educate women to demand medical diagnoses in-line with a drug company's objectives.^x

ISSUE #3: “WORRIED WELL” INDIVIDUALS LOSE JOIE DE VIVRE IN OVERDIAGNOSIS AND OVERTREATMENT EPIDEMIC

- An epidemic of overtesting, overdiagnosis and overtreatment caused in part by ubiquitous disease and drug marketing is creating a society of “worried well” individuals who never feel fully healthy.^{xi}
- Numerous recent books such as *Saving Normal* and *The Last Well Person* explore the self-consciousness in an over-medicalized environment.^{xii}

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ⁱ Brotto, L. (2010) The DSM diagnostic criteria for hypoactive sexual desire disorder in women. *Archives of Sexual Behavior*, 32: 193-208.

ⁱⁱ Reichert, T. & Lambiase, J. (2003). One Phenomenon, Multiple Lenses: Bridging Perspectives to Examine Sex in Advertising. *In: Sex in Advertising: Perspectives on the Erotic Appeal*. Mahwah, New Jersey: Lawrence Erlbaum Associates.

ⁱⁱⁱ Lavie-Ajavi, M (2005) "Because all real women do": The construction and deconstruction of female orgasmic disorder. *Sexualities, Evolution and Gender*, 7: 57-72.

^{iv} Lunbeck, E. (1987). "A New Generation of Women": Progressive Psychiatrists and the Hypersexual Female. *Feminist Studies*, 13, 513-543.; Mendelson, G. 2003. Homosexuality and psychiatric nosology. *Australian and New Zealand Journal of Psychiatry*, 37, 678-83.; Carol, A. 2002. les medecins et la stigmatisation du vice solitaire (fin XVII-debut XIX siecle). *Revue d'histoire moderne et contemporaine*, 49, 156-172

^v Laan, E. (2014) letter to FDA in docket for this meeting.

^{vi} Bancroft, J, Loftus, J & Long, J (2003) Distress about sex: A national survey of women in heterosexual relationships. *Archives of Sexual Behavior*, 32: 193-208.

^{vii} Laumann, E.O., Paik, A. & Rosen, R C. (1999). Sexual dysfunction in the United States: prevalence and predictors. *JAMA*, 281, 537-44.

^{viii} Moynihan, R and Mintzes, B (2010) *Sex, Lies and Pharmaceuticals: How drug companies plan to profit from female sexual dysfunction*. Vancouver: Greystone Books, P. 51.

^{ix} Jutel, A. 2010. Framing disease: The example of female hypoactive sexual desire disorder. *Soc Sci Med*, 70, 1084-1090.

^x Ebeling, M. 2011. 'Get with the Program!': Pharmaceutical marketing, symptom checklists and self-diagnosis. *Social Science & Medicine*, 73, 825-32.

^{xi} Moynihan, R and Cassels, A. (2005) [Selling Sickness: How the world's biggest pharmaceutical companies are turning us all into patients](#). NY: Nation Books.

^{xii} SELLING SICKNESS bibliograhya, 2013, <http://sellingsickness.com/wp-content/uploads/2012/07/BOOKTIVISM.pdf>